

# Go Green!

## Green Designation Course

The core curriculum includes green building principles and practices, as well as regulatory issues.

Learn the financial advantages of eco-friendly, energy efficient properties and how to market to the green consumer.

Hear the tips for both green living and “greening” your business.

**NOVEMBER 17TH & 18TH,  
2009**

**FROM 8:30AM - 5:00PM**

**INSTRUCTOR: BOB HART**

**COST: \$295.00**

**TO REGISTER:**

**Please call (805) 963-3787 or visit  
[www.sbaor.com](http://www.sbaor.com) education**

As the foundation of NAR's Green Designation program, this two-day course shows real estate professionals how to explain to consumers what makes a home, building, or property green, how to list and market green properties while fulfilling ones legal and professional obligations, and how to implement green practices on the road and in the office.

The two-day Green Designation Core Course counts as credit toward earning the Green Designation, awarded by the Green Resource Council. To complete the designation requirements, students must take a six-hour online elective.

Upon completion of the Core Course, students will receive a one-year membership in NAR's Green Resource Council.



Santa Barbara Association of REALTORS®